

Reducing print costs and delivering efficiency



“My advice to any school would be to carry out a full self-audit and understand what they really need when it comes to printing and then look at a RISO solution. I’m cynical when it comes to sales people, I have to be in my job, but I can honestly say that RISO has delivered.”

John Hinson
Business & Resource Manager,
Southfield Primary School

The Background

Printing in schools can be expensive - or so we thought. We had our fleet of printers in school and they were costing us a lot of money each year.

When we had a look at what other solutions might be available to us, we were told by RISO that they could save us a significant sum. I was not sure but then we looked at their figures.

The Profile

Southfield Primary School is a “larger than average” primary school, located in Luton, with approximately 450 pupils.

Children start in the nursery and move all the way up to year six, getting great educational foundations before then moving on to a secondary school. It places a huge emphasis on values, such as respect and responsibility and equality and friendship.

The Story

Printing in our school, like so many, is really important. For example, we print worksheets, governor papers, letters and, of course, displays.

We knew that we were spending a ridiculous amount of money on copies. In the last financial year we had spent over £18,000. Something definitely needed to change.

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John Hinson

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It has to be remembered that for many people a printed document is one of the first things they see from an organisation, so it has to be right. With RISO, we know we can print documents professionally.

Reliability of the machines is also a major factor to be taken into consideration. The hot process printers we were using did break down and were not as reliable as the one RISO we already had. If machines keep breaking down it is the children who will miss out and in any school it is the children who are the most important.

We asked for identical quotations from a large number of suppliers of photocopiers to enable us to make direct and valid comparisons. The people from RISO came to see us and we were told what savings could be made.

I am naturally cynical, especially when it comes to meet and greet sessions with sales people. Everybody seems to promise everything but it is not often that it is actually delivered. With RISO, it was different. They have delivered.

Having compared the different quotes it was clear that RISO were giving the best value. We now have two RISO ComColor 7150 machines, one with a booklet finisher, one machine in Key Stage 1 and the second in Key Stage 2. On a like for like basis we are set to make a saving of over £7,400 this year.

When you put savings like that in a proposal to governors, you know that it will be looked on favourably. We got the go ahead, the set up for the new machines was arranged and carried out efficiently and on time. RISO “did what it said on the tin.” We’ve had good service and we’re very happy.

I also know that if there is something we need assistance on, RISO will be able to sort it out quickly.

Comment from RISO

When we say we can reduce costs and improve efficiency for schools, we mean it. We know we can because of the success that we have seen in schools up and down the country. It’s great that Southfield has been able to save money and continue providing excellent lessons for its pupils.

Before RISO

Southfield did have one RISO machine, and three other printers from another supplier, including one black and white printer and two colour devices.

After RISO

The school now has two RISO ComColor devices. Where it was spending a lot of money on printing, it is now using cost-effective solutions. It’s no wonder then that the governors gave the go ahead to get RISO on board.



phone 020 8236 5800
email info@riso.co.uk
web www.riso.co.uk