



**Colour** printing has increased without incurring crippling costs



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*“I’m very happy with Riso, the machine and the people. It’s hard to see how they can improve things”*

**Roger Sinclair**  
School Bursar, Birchwood Grove

## The Client

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Pupils at Birchwood Grove Primary School in West Sussex, deemed to be Outstanding by Ofsted are encouraged to reach high standards of behaviour and learning, in a warm, safe environment.

With a personalised approach to learning that develops each child, the school works hard to ensure that pupils gain the confidence and skills that will prepare them for their future.

## The Challenge

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And with around 360 children in the setting, and around 40 teachers and support staff, it’s a busy place to be throughout the week.

Previously, the school had been dependent on a using just a photocopier. When items needed printing, it was straight to the photocopier.



And with the school being so busy, it really wasn't an ideal system, particularly with the only "colour" option being black and white. It certainly wasn't a machine that inspired learning.

## The Solution

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Riso knows its machines deliver the lowest print costs at the fastest speeds, and that because of its unique printing technology, users can add colour to printing for a fraction of the cost of competitor toner machines.

School bursar Roger Sinclair was, perhaps understandably, sceptical when he was first told about Riso's solutions. There was no way, or so he thought, that a printer could cope with the demands of a busy school environment.

But a member of Riso's highly-experienced and knowledgeable team visited Roger to demonstrate just how printing could be made more efficient and how the school could save money.

Just one machine can deliver a solution to a school's printing. From booklets, to displays, and from photographic learning journeys to reports, the Riso printers are an ideal addition to the classroom.

Roger witnessed for himself the sheer range of capabilities and his initial doubts were swept away. He says: "When I was told about the Riso and what it could do, my immediate thought was 'Not a chance!' There was no way it could cope with the amount of printing that a school carries out during the course of a normal working day. A day without printing is exciting but not in a good way. But the demonstration proved it could be done."

The Riso ComColor 7150 was shown to print at speed. It could handle the booklets. It could handle the photography. It could easily cope with the colour. In fact, colour printing, which is essential to helping children to engage and learn, has increased at the school because now they can do it without incurring crippling costs.

The school prints on average around 10,000 items a week. The Riso ComColor is used for a range of activities; by the school office for letters to parents and children and also for display work.

The footprint of the Riso is also a bonus to the school. Its compact size means that it occupies just a small space, with a network of computers linked in to it.

Its queue management solution also means that no longer do staff have to spend valuable time in sorting out who has printed what. And any items that have been sent to print that have been in the system can be deleted with ease, saving yet more costs in paper and ink.

Roger Sinclair added: The Riso is efficient because it can be plumbed into the network. It is reliable, which is a major issue in a busy school environment. And it has saved on printer ink, and costs normally associated with the more traditional printers that use toner ink cartridges, and it gives the school the chance to see the world in colour.

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