



Print solutions to cuts costs and improve efficiency

Executive Summary

Name
Oakham Primary School

Location
Oldbury, West Midlands

People
400+ pupil school

Solution
RISO ComColor FT5230
RISO ComColor FT5000
Plus Desktop

The client

Oakham Primary School, a 400+ pupil school. Succeeding together is the strapline of Oakham Primary School, a setting that caters for more than 400 pupils in Oldbury, a market town in Sandwell, West Midlands.

School Business Manager Jess Clarke joined the staff at Oakham a couple of years ago, and took the opportunity to assess all contracts that were in place. She wasn't afraid to question the status quo.

RISO's Key Objectives

Reduce spend, cut wastage and improve efficiency.

The challenge

A requirement for reliable, low-cost printing. The school prints standard classroom materials and communications and does not have a requirement to produce hundreds of thousands of printed materials. Even so, with two MFDs used by all staff, and a small office-based desktop printer, costs were more than £5,000 a quarter, with additional expense incurred if prints exceeded the agreed amount.

Jess says: "I knew about RISO and looked to them when we wanted to change. They have been efficient and helpful throughout, and communication has been great. We are saving money by using RISO, and I would definitely recommend RISO to other schools — in fact, I already have."

Staff can log in, and print what is needed, reducing paper wastage and unnecessary charges. RISO's standout technology also ensures that ink is automatically supplied when the systems say it is needed, something Jess finds

extremely useful as it frees up her time and eliminate the need for toners gathering dust on shelves.

Jess has strong words of advice for her finance conscious SBM colleagues: "Look at contracts with a fresh approach, particularly if you have automatic rolling contracts, as you could save money. Think about contracts over different lengths of time as you could save money. Don't be afraid to question everything."

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The solution

Working with her IT technician, Jess looked around for a new supplier, with Jess knowing all about RISO having attended ISBL events (RISO is a trusted partner of ISBL).

Despite contracts not due for renewal until November 2021, RISO has already gone in and installed the

compact FT5230 and FT5000 printers, which feature ultra-fast productivity and functionality, and extremely low power consumption providing for considerable energy savings and no air pollution. There is also a desktop printer solely for confidential use, and this was supplied through RISO too.

Jess calculates that the school saves more than £1,000 a quarter on rental alone, that's £4,000 a year. And even if they go above agreed print quantities, they will still be saving money.

Key outcomes

- Spend reduced by 20 per cent
- Wastage cut
- School Business Manager has time to focus on other matters.

"Jess's fresh approach to questioning the status quo meant that her school assessed everything and was able to identify where savings could be made. We're delighted RISO has been able to assist Oakham Primary School's staff and pupils alike." — RISO



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